

## Resources

### Introducing Dykema-Lumen Discovery Management Solutions (DMS)

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What if the concept of value could be woven into every facet of your relationship with outside counsel? At Dykema, we are continually seeking new ways to help our clients reduce costs and achieve predictability without sacrificing the quality and high levels of service that are the foundation of any successful business relationship.

As many firms work to reinvent their value propositions for the new industry paradigm, Dykema has continued to develop new and unique tools to deliver the value and predictability that clients need in today's environment. In conjunction with global legal staffing and consulting company Lumen Legal, we are pleased to launch the Dykema-Lumen Discovery Management Solutions (DMS) to bring an innovative discovery management solution to a legal market that is seeking options for reducing discovery management costs.

Discovery, particularly electronic discovery, represents the most time-consuming and expensive part of the litigation and investigation process. Equally important, methods used for data collection and organization can substantially impact success at trial. Many law firms have traditionally handled discovery as part of a single package of bundled services, relying on highly compensated full-time attorneys with varying levels of experience who are often drawn from non-litigation practice areas.

The Dykema-Lumen solution combines Dykema's proven litigation and discovery management strengths with Lumen's global team of contract legal professionals to offer a flexible, unbundled discovery management solution. This model is quickly emerging as the industry standard, as companies are demanding innovative solutions to reduce the cost of legal services without compromising quality. Controlling and reducing legal costs continue to be the principal concern of corporate counsel in the current environment, and our clients are seeking quality, predictability and better alignment of the outcomes they are receiving with the fees they are paying. This unique joint offering will allow us to better meet your needs.

Utilizing the combined skills of Dykema-Lumen personnel—billed at competitive Midwestern rates—can result in cost savings of well over \$100 per hour when compared with the hourly rates charged for the most junior full-time attorneys at other firms. Additionally, Dykema's planning protocols, data analytics and in-house file assessment can reduce the amount of potentially relevant data by 60 percent or more. This results in drastic savings in data hosting costs and legal reviewer fees. Finally, at the review stage, Dykema's proven protocols for training, supervision, quality control and substantive coding generate a more accurate and robust dataset for trial—after only one stage of review.

Dykema-Lumen Discovery Management Solutions can immediately help you control discovery management costs, long before litigation begins, by auditing your data management policies and procedures.

As you know, Dykema now has 10 offices across the country and has been serving clients nationally for more than a century. The Firm is known for its highly experienced and dedicated professionals, its focus on sophisticated business and commercial matters, and its national litigation expertise. Our diversified practice and international reach have distinguished Dykema as a firm of choice for Fortune 1000, middle-market and entrepreneurial companies around the world.

For more information on the Dykema-Lumen Discovery Management Solutions, please contact your Dykema relationship attorney. We are excited to offer this innovative and valuable tool for our clients and pleased to continue to serve your legal needs.

As part of our ongoing commitment to our clients, we will continue to explore new and innovative solutions and services that will help you reduce costs and improve your legal operations. Please always welcome. © 2010 Dykema Gossett PLLC. We would like to advise you of such designation. Your comments on this newsletter, or any Dykema publication, are

#### Attorneys

Dante A. Stella

Introducing Dykema-Lumen Discovery Management Solutions (DMS) (Cont.)

## Practice Areas

### Discovery Management & E-Discovery

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