

## Business Services

### Related Industries

Automotive Industry Group

Automotive, OEM & Supplier  
Business Services

Dental Service Organizations  
Industry Group

Energy Industry Group

Financial Industry Group

## Overview

Dykema provides comprehensive counsel and support to business entities of all sizes—from global Fortune 100 companies to middle-market corporations and entrepreneurial start-ups—across a broad spectrum of industries including the automotive, financial services and energy sectors. Our attorneys partner strategically with clients to deliver targeted results and solutions that address even the most complex business issues.

Our business services practice helps clients reduce risk and maximize business opportunities by maintaining a sharp focus on a broad range of corporate legal strategies and issues concerning aviation and aerospace, corporate finance, entertainment, media and sports, public finance, tax, biotechnology and life science, bankruptcy and nonprofit and tax-exempt organizations. Our “excellent breadth and depth of knowledge” of client business objectives (*Chambers USA*) positions us to provide timely, cost-effective and customized service.

### Aviation and Aerospace

Our experienced attorneys and government policy advisors have the industry-specific knowledge to help you navigate everything from buying, selling and financing aircraft, to litigation, dispute resolution and regulatory issues. **Read more.**

### Bankruptcy, Insolvency and Creditors' Rights

Nationally ranked as a “Best Law Firm for Banking and Creditor/Debtor Rights/Insolvency and Reorganization” by *U.S. News*, our Bankruptcy practice is distinguished by our extensive experience in this quickly evolving area. We represent money center and regional banks, in addition to clients from numerous industries, including automotive, general manufacturing, retail, hospitality, construction and health care. **Read more.**

### Biotechnology and Life Science

Dykema’s Biotechnology and Life Science team represents clients ranging from start-ups to public companies to nonprofits, in a variety of industry sectors including pharmaceuticals, health care services, biotechnology, medical devices and equipment, and computer technology and software applicable to the life sciences industry. **Read more.**

### Corporate Finance

Dykema's corporate finance attorneys provide general business advice and corporate legal services to both domestic and foreign entities that are privately and publicly owned. We counsel clients in the full range of corporate finance matters, from governance and mergers and acquisitions, to privacy and securities. **Read more.**

## Corporate Governance

Our knowledge of state and federal laws, coupled with our experience with corporate governance and compliance challenges across a wide range of industries, helps our lawyers provide valuable guidance to board committee members in a number of critical areas. **Read more.**

## Cybersecurity

Today's organizations routinely store vast amounts of critical information on remote networks and enable employees to transfer such information electronically. Along with these technological advances come risky cybersecurity issues that affect not only how companies transfer data, but how they operate in numerous other respects. Our cybersecurity team helps today's companies survive and thrive with their amazing technological advancements.

## Entertainment, Media and Sports

Our attorneys have successfully handled litigation covering every aspect of entertainment, media and sports law—from the sale of studio assets to the procurement of film financing; to handling copyright and publicity and privacy issues. **Read more.**

## Family Business Transition

Dykema's Family Business Transition team provides business and tax counsel, transactional assistance and legal representation to family businesses looking to explore a transition, either intra-family or to outside parties. **Read more.**

## International Law and Trade Regulation

As business globalization has occurred, the need for business savvy legal advisors has also increased. Dykema provides advice on a wide range of issues to businesses with international operations, both foreign companies with activities in the United States and U.S. companies conducting business abroad. **Read more.**

## Investment Management

Dykema's investment management practice attorneys have broad experience with the provisions of the Investment Company Act of 1940, the Investment Advisers Act of 1940 and other regulatory provisions that apply to investment companies and other participants in the investment management industry. **Read more.**

## Mergers and Acquisitions

We represent a diverse group of middle-market and Fortune 500 public and private companies in transactions involving a broad spectrum of deal structures—including mergers, asset purchases, joint ventures, tender offers, proxy contests and divisional sales—using a cross-disciplinary approach supported by attorneys in other practice groups who specialize in M&A transactions. **Read more.**

## Nonprofit and Tax-Exempt Organizations

Dykema represents a diverse group of private and public nonprofits and tax-exempt organizations, which benefit from our knowledge and counsel on a wide range of issues. We guide clients in issues relating to state corporation laws and related transactions, federal tax-exemption and other provisions of the Internal Revenue Code; state and federal regulation of charities and charitable solicitations; compliance with federal and state campaign finance and lobbying laws. **Read more.**

## Privacy, Data Security and E-commerce

Backed by years of experience representing software developers, providers of software tools and applications, website developers and other Internet services companies, Dykema's Privacy, Data Security and E-Commerce practice helps clients

navigate the quickly evolving and complex and developing privacy laws to help ensure their data and products are well protected.

## Private Equity, Venture Capital and Mezzanine Finance

Dykema has a national reputation for our representation of companies seeking financing, as well as financing sources such as venture capital firms, private equity firms, institutional investors, and angel investors. We have been involved in all facets of capital raising transactions, including seed and angel financings, mezzanine financings, venture capital financings, leveraged acquisitions and recapitalizations. **Read more.**

## Public Finance

Dykema's Public Finance team is experienced in the full range of traditional and innovative financing structures. We have worked with all of the national and regional underwriters and finance advisors active in the Midwest. **Read more.**

## Securities

Our representation of clients in significant securities transactions is a cornerstone of our Corporate Finance practice. We guide issuers, underwriters, selling agents and investors through the spectrum of equity, debt, trust preferred, Rule 144A, venture capital and strategic investment transactions as well as both taxable and tax-exempt bond offerings. **Read more.**

## Taxation

Dykema lawyers are well-versed in the complexities of federal, state and local tax law. We provide representation on the full range of tax issues to business, nonprofit and government entities as well as high-net-worth individuals. Our lawyers craft strategic solutions that help clients defer or reduce their tax liabilities and comply with the evolving tax law landscape, as well as structure a range of economically sound, tax-efficient transactions. **Read more.**

## Technology and Outsourcing Transactions

Business success increasingly depends on new technologies and intellectual property. Dykema's up-to-date understanding of technology transactions and the technology marketplace leads us to creative, market-driven solutions that meet individual client needs. **Read more.**

## Publications

"Representations & Warranties Insurance and Why Business Acquisition Parties Should Consider It"

April 30, 2019

*Insurance Coverage Law Report*

"Missing UCC Attachments in Pennsylvania"

April 2019

*American Bar Association*

"Foreclosure Delay Via Bankruptcy Fraud: How Creditors Can Fight Back"

October 4, 2018

*Westlaw Journal: Bankruptcy*

"Representations & Warranties Insurance: The New Frontier in Private Deal Making"

Fall 2018

*Association of Corporate Counsel - South/Central Texas*

"Positioning Your Business For A Successful Sale"

March 28, 2018

*California CEO Magazine*

Business Services (Cont.)

"Perspectives: Secured Creditors," Chapter Co-Author  
 2018  
*Strategic Alternatives For And Against Distressed Businesses*, Thomson Reuters

"Board Priorities for 2018"  
 March 2018  
*ACC Focus Newsletter*

"Successful Manufacturing Contracting—It's More than Standard Terms and Conditions"  
 February 2018  
*Manufacturing Today*

2017 Mergers & Acquisitions Outlook Survey

2016 Mergers & Acquisitions Outlook Survey  
 October 24, 2016

"The Many Facets of the Attorney-Client Privilege in Mergers and Acquisitions"  
 July 17, 2015  
*Metropolitan Corporate Counsel*

"Series LLC's: A Risk Management Tool to Consider"  
 April 2015  
*California CEO*

"Transition Plans Should be Made Years in Advance," Co-Author  
 March/April 2015  
*Family Business Magazine*

Benefiting From Warranties in Third-Party Contracts  
 April 10, 2015  
*Corporate Counsel*

"Trends in HAMP Litigation"  
 February 2015  
*Journal of Taxation and Regulation of Financial Institutions*

"Managing Partner With Texas Roots Leads Dykema's Growth In The Lone Star State"  
 November 2014  
*Metropolitan Corporate Counsel*

2014 Mergers & Acquisitions Outlook Survey  
 October 31, 2014

"Five Big Questions on Innovation"  
 August 2014  
*BPI Network*

"Allonges: separate indorsements not effective unless affixed"  
 August 20, 2014  
*Association of Corporate Counsel*

"Understanding the Risks Associated With the Use of Virtual Currencies"  
 August 19, 2014  
*Association of Corporate Counsel*

"Preparing for the In-House to Law Firm Transition"  
 July/August 2014  
*ACC Docket*

"5 Unbreakable Rules for Successfully Managing Litigation Counsel"  
 July 2014  
*Corporate Counsel Connect*

Business Services (Cont.)

“Top 10 Issues for Cross-Border M&A and Strategic Investments in 2014”

April 2014

*Metropolitan Corporate Counsel*

“2013 Mergers & Acquisitions Outlook Survey”

October 31, 2013

“Distressed debt: How business owners can deal with having their debt sold to a third party”

October 2012

*Smart Business Dallas*

“Sizing up the Chinese market: How to go about doing business in—and with—China”

October 2012

*Smart Business Los Angeles*

“Exit Strategy: How to Negotiate a Put and Call Agreement When Selling Your Business”

August 2012

*Smart Business Dallas*

“Managing Acquisitions as a Corporate Process”

December 2010

*Financial Worldwide Magazine*

## Speaking Engagements

Merge Briefing Executive Seminar

March 7, 2019

Dykema's 14th Annual M&A Outlook Survey

October 30, 2018

The Illinois Biometric Information Privacy Act: Litigation Risks and Best Practices for Employers and Others

March 7, 2018

Federal and State Government Regulator Panel, Moderator, ACI Cybersecurity and Data Privacy Conference, Chicago, Illinois

June 23, 2016

*Funding: Legal and Tax Issues for Start-Up Life Sciences Companies*, Co-Presenter, MATTER, Chicago, Illinois

July 2015

*Automotive: Managing the Ups and Downs of the Business Cycle*, Crain's Detroit Business General & In-House Counsel Summit

June 10, 2015

*Public and Private Spin-offs*, Panel Moderator, ABA Business Law Section Spring Meeting, San Francisco, California

April 16, 2015

*CFIUS and FINSA Hot Topics in 2014*

July 8, 2014

*SEC Financial Reporting and Audit Task Force: What You Need to Know*, The Symposium and International Business Law Academy, Plano, Texas

June 2014

*Conducting an Effective Internal Investigation*, Association of Corporate Counsel, Michigan Chapter

June 10, 2014

*9th Annual Mergers & Acquisitions Outlook Survey Results*, Chicago and Dallas

October 30 and November 5, 2013

*Anatomy of a Defaulted Deal*, National Association of Bond Lawyers 2012 Bond Attorneys' Workshop

October 2012

Business Services (Cont.)

Crowdfunding and the IPO On-Ramp  
June 5, 2012 (Los Angeles-area)

Crowdfunding and the IPO On-Ramp  
May 23, 2012 (Detroit) and May 24, 2012 (Chicago)

*The Art & Skill of Negotiating – Learn from the Experts*, Michigan Women In Finance Fourth Annual Conference, 2006

*Manufacturing Facility Bonds*, Panel, Bond Attorneys Workshop, National Association of Bond Lawyers  
September, 2001, 2003 and 2004