

News & Insights

Darrell Pierce to Lead Audio Conference on Managing the Contracting Process

90-Minute Event Scheduled for February 12 at 1pm ET

January 29, 2013

Darrell W. Pierce – member, leader of the firm’s Structured Finance and Securitization practice and supervisor of Dykema’s UCC Filing Team – is the featured presenter in a 90-minute audio conference, “Battle of the Forms and Managing the Contracting Process,” on Tuesday, February 12, 2013. The event, presented under the auspices of Lorman Education Services, will begin at 1:30pm (Eastern Time).

This live audio conference – designed for attorneys, purchasing managers, material managers, contract administrators, project directors, controllers and accountants – will address such issues as:

- How to control the contracting process so as to avoid unacceptable terms
- How to get the warranties one wants
- How to secure appropriate rights and remedies, while limiting those of the seller
- What to do if, or when, unsatisfactory goods are delivered

With more than three decades of experience in corporate and commercial transactions, Pierce is one of the nation’s most knowledgeable and respected figures in the interpretation and application of the Uniform Commercial Code (UCC). He has served as member of the Article 9 Study Committee for the Permanent Editorial Board for the Uniform Commercial Code, as Chair of the Article 9 Filing Project and as the primary drafter of the International Association of Commercial Administrators’ Model Administrative Rules for Article 9 filing offices. He has also delivered the Practising Law Institute’s annual presentation, “What Lawyers Need to Know About UCC Article 9,” every year since 2000.

To learn more about this February 12 audio conference, or to register for the event, [click here](#).

Attorneys

Darrell W. Pierce

Practice Areas

Business Services

Corporate Finance